

AAC Utility Partners and Israel Electric Corporation Form Strategic Alliance

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Columbia, SC

We are pleased to announce that IEC - Israel Electric Corporation and AAC Utility Partners have entered into a North American Alliance agreement to deliver both companies' industry-leading services. This Alliance focuses on the Assessment, Selection, and Delivery of Utility Support Services for Enterprise Cybersecurity and cloud solutions for critical infrastructure operations. AAC and IEC will be leveraging their proprietary solutions NavigateOne™ and SOPHIC™, respectively.

"We are excited to join with IEC on this important segment of technology in the utility industry. We share a common vision in strategically elevating the reliability of data security services for utilities, and are already underway on multiple initiatives together", shared Edwin Crow, AAC Managing Partner.

Yosi Shneck, former Chief information & Cyber officer, Leader of Cyber Entrepreneurship and Business Development for IEC, commented, *"In the exponential world of paradigm change in most of our life processes, alliance with AAC is timely, as the market is calling for the unique combination of expertise, we collectively offer in the utility cloud and cybersecurity space. We are looking forward to taking the advantage of the IEC-AAC alliance to serve utility companies across the globe .*



AAC Utility Partners, LLC provides consulting services exclusively to utilities for the transformation of mission-critical systems. AAC is a vendor-independent consulting firm providing services for CIS and other mission-critical systems in the areas of Strategy, Selection, Cloud Adoption, and Project Implementation Leadership Services (utility-side only). AAC is the leading independent Cloud consulting firm focused on utility industry-specific applications and business process services.



NavigateOne™ is a foundational methodology pioneered by AAC Utility Partners that includes an industry-leading set of proprietary processes, tools, templates, and software completely scalable and customizable to the unique needs of utilities' software initiatives.



SOPHIC™ – Israel Electric Company's 25 years of battle-proven cyber experience, insights, practices, and tools formulate a unique game-changing cyber defense and resilience SUITE. This cyber entrepreneurship and business development unit in IEC provides a sophisticated portfolio of cyber solutions based on vast, real-life experience gained in a challenging geopolitical environment facing 24/7/365 Cyber challenges, with the sole purpose of protecting critical infrastructure.